# annual report 2022

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#SheDIDIT took its 4th year for growth of the team, and depth in the target group. Of course we were still highly focused on our key mission: inclusion through entrepreneurship. We made 2022 a year with more impact, with more where diversity meets womenpreneurship. Before we dive into the numbers, allow us to summarize 2022 in a few important highlights.

2022 was clearly an inspiring time for our bossladies to start their entrepreneurial journey: we had the honor to host more than 2000 women in Belgium at the 49 events we organized. From workshops bookkeeping over a meetup with BluePrint VC to pitches before a jury of our Youthpreneurs: we were blown away by everyone's business ambitions.

However some 2022 events we'll forever remember as milestones:

- the first edition of our #SheMarket on International Women's Day
- the opening of our very own #SheHUB (shared conceptstore)
- the expansion of Youthpreneurs from Antwerp to Genk & Gent



Growing bigger also meant expanding the team. Where we started the year only with the three of us (Siham, Wendy and me), we ended up with a team of 10. Let us introduce you to Zaraï, Harisonne, Manon, Patty, Tricia, Intisar and Amazonia who came to join us:



Luckily, we are surrounded by a strong and empowering board who took on their role in 2022. A fully new board to guide us towards achieving our mission. We are thankful to have the voluntary engagement of Francine Carron, Tine Chibebe, Laurence Jacobs, Sineray Karacay, Fatima Llouh, Omar Rahimi and Mariama Baldé. And the advisors standing next to us.



2022 was the year of growth, but also diversifying our foundation: we didn't only support youngster/young women, but also mom's or older women, from Belgium and beyond. Did you know that 37% of the women we reach out to in our business coaching program, are currently inactive? This makes us strong as an organization to help and adapt to all kinds of entrepreneurs.

So how is 2023 looking? We'll let you take a look at our future plans:

- #SheFUND: the development of our own fund
- #SheHUB 2.0: the improved version of the shared conceptstore + perhaps new locations
- Youthpreneurs in Brussels and Ghent
- Research + program on the needs our SheMeansBusiness coachees
- Launching our own interactive platform tool for all the coachees

As you can see, 2023 is looking bright for team #SheDIDIT, together with a further growth of the team. We'll invest in systems that make us stronger as an organization, being able to respond to the growing stream of women finding us and making use of our services. Ready for a future looking bright, where diversity meets womenpreneurship!

with entrepreneurial love,

#### Lien Warmenbol

# #She IMPACT 2022



youngsters in our groupprogram, in Antwerp & Genk



women for our one-on-one business coaching



participants in the shared concept store

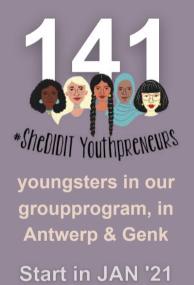
+340

experts in our Talentpool +2000

sign ups for our events +155k

reach across all online channels

#### From the start in july 2018 until december 2022





women for our one-on-one business coaching

Start in APRIL '21



participants in the shared concept store

Start in OCT '22



experts in our Talentpool

+4000

sign ups for our events

+650k

reach across all online channels

Surround yourself with women...

who will clap for your success.



#### **YOUTH PROGRAM**

2 x 10-weeks trajectory & 2 x 1 week bootcamp

15-17 y/o 18-21 y/o 22-25 y/o 26 y/o + older

74% are students 26% are newcomers

#### THE ROOTS

76

Youngsters



46%

& Angolian, Cameroen, Turkish, Middle-Eastern, Bosnian, Albanian, ...

12%

#### THE COACHES

.....



#### THE IMPACT after finishing the program

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#### THE KNOWLEDGE

- 77% know the steps to become an entrepreneur
- 83% are confident in pitching their business & what they offer
- 66% know how to fill in their business model canvas

#### THE SOFT SKILLS

- 56% feels more confident in their skills & decision making
- 44% are more empowered to share their thoughts & feelings
- 32% have grown less afraid to fail

**THE PARTNERS** 



#### **THE PROGRAM IN PICTURES**



























#### **BUSINESS COACHING**

4 months of one-on-one coaching

### 145 Coachees

#### THE MOST COMMON...

- Legal status Working Unemployed Student
- Needs

Business plan Financial plan Customers & Marketing

Sectors

Fashion Beauty & personal care Services (all kinds)



7%|15-19 y/o39%|20-29 y/o32%|30-39 y/o17%|40-49 y/o3%.|50-59 y/o

ТНЕ ІМРАСТ

after finishing the program

95% has the needed discipline to launch or work on their business

82% trust their own knowledge & skills as an womenpreneur

60% is prepared for the road & knows which steps to take

36% is more aware of the Belgian environment for entrepreneurs

#### THE ROOTS

65% from North-Africa & Sub-Sahara



35% including Latin-America, Asia,...

#### **FLANDERS & BXL**

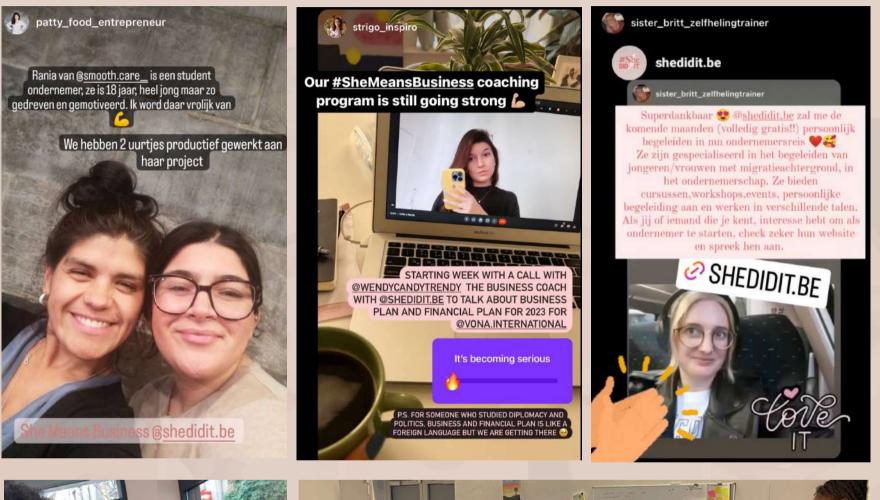
where are coachees are locatated



#### THE COACHES



#### **THE PROGRAM IN PICTURES**









**CONCEPT STORE** 

Shared store with diverse womenpreneurs

**35** Businesses

#### • Legal status



Working Self-employed Student

• Sectors Books & gifts Beauty & self-care Fashion

#### THE TEAM



#### **OPENED IN OCTOBER**

More than a concept store, the womenpreneurs also get business coaching that helps them with the basics of entrepreneurship, guiding them through the landscape and how to get more sales.

**THE BRANDS** 

Saukoshi B. DANDIZETTE. AMIRÍ yaah SERIOUSLY. RJZERIN ulding con INDIKŌN Malab PrettyLittleGlow Polyunuuoo inclusified C E M a tricotando COCO MadeByEna NOURHAIR ATESH Sto Cargo Nour el imane Confetti BAHÍA .dressr

#### **THE PROGRAM IN PICTURES**









De #SheHUB in Berchem. © Klaas De Scheirder

#### SheHub is nieuwe conceptstore voor onderneemsters met diverse roots

**BERCHEM** Vanaf 1 oktober kan je in de Statiestraat in Berchem snuisteren tussen de juwelen, kaarsen en planten in de gloednieuwe conceptstore #SheHUB. In de winkel verkopen verschillende onderneemsters van diverse origine hun eigen producten, door een klein stuk van de conceptstore te huren op een flexibele manier. De stad Antwerpen en #SheDIDIT willen zo niet-werkenden stimuleren en ondersteunen in het ondernemen.







**#SheDIDIT Events** 

Monthly workshop & Networking events

#### +2000 sig

sign ups (online & offline) own workshops & with partners

















# the #Sheteam







Siham Zarkan Communica±ions



Wendy Agyin #SheMeansBusiness



Zaraï De Pelsmacker #SheHUB







Harisonne Meert Youthpreneurs Manon Acke Moembo Business coach Patty Maureira Business coach Victoria Vandersteen Business coach



Amazonia Monguya #SheHUB



Intisar Soussi #SheHUB



fricia Balandi #SheHUB

# 

where diversity meets womenpreneurship







Met de steun van het Fonds Mijorija en het Fonds De Warmste Week beheerd door de Koning Boudewijnstichting.