

Only 2% of investments are made in female founders. Time for a change.





#SheFUND is a rent-free loan system by #SheDIDIT, in close collaboration with Funds For Good and microStart, fueled by the Foundation Roi Baudoin







B Koning Boudewijnstichting



• where diversity meets womenpreneurship •

WHAT WE DO



Youngsters group program

Events

Monthly workshops & networking moment

Community building

Talentpool, storytelling, tips



*SHEHUB

Inclusive concept store in Antwerp-Berchem

one day or day one

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She in Pact 2018-2023 SEPT

Ons aanbod

Gratis coachingsprogramma's





#SHE

Media bereik

Online platforms Opgeteld bereik 690K+



Events

Vlaanderen & Brussel

Verhalen Diverse ondenemers

Talentpool

Open source database

4300+ 400+ 350



ABOUT THE PROGRAM

- Individual business coaching: 5 sessions towards financial plan and business plan, ready for take-off
- 500 women with migration backgrounds since the start in April 2021
- Recognized for the Transitiepremie
- Throughout Flanders + Brussels + Wallonia
- Tranche of society: all kinds of profiles within our niche target group
- Physical locations in Antwerp, Vilvoorde and Brussels



More info via www.shedidit.be/shemeansbusiness



THE PROGRAM IN NUMBERS (2022)



BUSINESS COACHING



THE MOST COMMON...

• Legal status



Working Unemployed Student

• Needs

Business plan Financial plan Customers & Marketing

• Sectors



Fashion Beauty & personal care Services (all kinds)



 7%
 | 15-19 y/o

 39%
 | 20-29 y/o

 32%
 | 30-39 y/o

 17%
 | 40-49 y/o

 3%.
 | 50-59 y/o

THE IMPACT after finishing the program

95% has the needed discipline to launch or work on their business

82% trust their own knowledge & skills as an womenpreneur

60% is prepared for the road & knows which steps to take

36% is more aware of the Belgian environment for entrepreneurs THE ROOTS

65% from North-Africa & Sub-Sahara



FLANDERS & BXL

where are coachees are locatated



THE COACHES







WHY DO WE NEED A #SHEFUND?

Academic research (Arteveldehogeschool) + our own research shows two main barriers after business coaching:



access to funding



physical space

We refer to partners like banks, microStart, Hefboom, Trividend, Solifin, ... IT WORKS!

BUT

- Often less cultural sensitivity in other worlds / less diversity in credit committees / less feeling with niche concepts
- Amounts of money are too big as a first step
- Female entrepreneurs are often less confident/less investor ready





WHY DO WE NEED A #SHEFUND?

An in-between the microcredits and the bigger investments funds:

- Partnership with microStart and Funds For Good, relying on expertise
- Bringing together the ecosystem for the pitch / rent-free and culturally sensitive
- Making female entrepreneurs more investor ready and financially skilled.
- Selection, coaching and aftercare guaranteed by #SheDIDIT + partners.







#SheFUND is the starting capital generator for female founders of colour. We make opportunities as equally spread as talent.





Ready to become investor ready?

After accompanying and coaching more than 500 female entrepreneurs of colour all over Belgium, it's time to close the funding gap. Join the #SheFUND as one of the contestants. This gives you the chance to receive a rent-free loan of $\in 1000 - 10\ 000 \in$.

Why join?

- You have a great business, but need some extra fuel to fund it
- You are looking for other investments in the future
- Learn about keeping track of your finances in your business
- Get coaching in business and get a greater network in the industry







FOR ENTREPRENEURS

How it works

Participation:

- Sign up via <u>www.shedidit.be/shefund</u>
- Fill out the Deck + upload your financial file
- Attend the info session
- Once selected: attend the workshops + pitch event

Loan system:

- Rent free amount between 1000-10 000 euro*
- 1/3d of the amount by Funds for Good, 2/3d by #SheDIDIT
- Total amount to be paid back on maximum 5 years
- Contract/transfers through microStart in partnership
- Aftercare in group in 2024

* Administration cost of 50 euro per 1000 euro









The timeline

15/09 - 13/10	Open for registrations
28/09	Info session online
16/10 - 21/10	Selection procedure (microStart, Funds For Good, Trividend, #SheDIDIT Board, #SheDIDIT team)
23/10	Results of jury
06/11	Online workshop: How to pitch with Wendy Agyin
23/11	Online workshop: Finances for investments with Agatha Andryszczak
16/10 - 07/12	Use of: • 1-1 coachingsessions • #SheDIDIT Academy • Agata Toolkit
07/12	Pitch event 'Jury Impact Investment Ecosystem' in Brussels
2024	Aftercare in group





FOR ENTREPRENEURS

Requirements

Join if you ...

- are 18+
- are an officially registered business
- are an #SheMeansBusiness alumnus or willing to join the program
- are in need of a loan of € 1.000- € 10.000 to grow
- have a business and financial plan
- create impact through one of the SDG's
- see the future growth in your business as a goal













FOR ENTREPRENEURS

FAQ

- You can also apply for a higher amount of money through the application, we'll bring you in contact with other partners.
- You can also apply if you just want more info on funding in general (even if you don't fit the criteria) – we will help you out.
- This is our first time to organise, we could do it over again in the future if you don't get the cut.
- Being a starter or a grower is not a criteria all registered business that fit the criteria make a chance





TESTIMONIAL



"Fundraising is such an important step: it not only provides you the financial advancement, but it forces you to analyse every single aspect of your business, which leads to better management ."

- Debora, founder of Newds.be & SMB-coachee







How does it work?



2024-2029 Cohortes





Why join?

After accompanying and coaching more than 500 female entrepreneurs of colour all over Belgium, it's time to close the funding gap.

Be part of the #SheFUND, an interest-free loan system for female entrepreneurs, allowing them to start their business dream.

Why join?

- societal impact, support a target group that needs it
- spread your knowledge by becoming a mentor
- fiscal advantage (40%)
- also feasible for lower amounts
- professional selection and coaching of the founders guaranteed





How does it work?

- Philantropic donation to Fonds Vrienden Van Koning Boudewijnstichting
- Fiscal attest (private persons 40% companies for accountancy)
- Money is managed by microStart Funds For Good Koning Boudewijnsstichting
- Candidates are screened + prepared by professional jury + aftercare of the winners by #SheDIDIT
- 1 competition per year, starting in 2023 (7/12/2023 event).
- Rent-free loan is returned to the #SheFUND in maximum 5 years, and again assigned to new candidates (closed system).





What do we need?

We aim to start with 50.000 euro in 2023:

- 2 investors for 10,000 euro
- 3 investors for 5,000 euro
- 10 investors for 1,000-3,000 euro

We choose to work with several 'smaller' contributors because e value the mentorship/engagement with the entrepreneurs, as much as the money itself.





Koning Boudewijnstichting

How does it work

- 1. Collection of the money for #SheFUND => #SheDIDIT + FFG
- 2. Managing the incoming money => FRB/KBS Fonds Les Amis de FFG / code SheFund
- 3. Transferring the incoming money => from FRB/KBS Fonds Les Amis De FFG to microStart
- 4. **Transferring the money to entrepreneurs** => microStart to the entrepreneurs
- 5. **Returning the loans** => entrepreneurs to microStart
- 6. Selection of the candidates => #SheDIDIT + FFG + microStart
- 7. Aftercare of the candidates => #SheDIDIT

For more info please contact Wendy@shedidit.be





Are you as ready as we are?



